

GHX SPECIALIST COMPENSATION EXAMPLES

April 30, 2021

1st Year, New Seller

\$77,400

Assumes

- 2,000 Corn Acres
- 2,000 Soybean Acres

3rd Year, New Seller

\$94,200

Assumes

- 6,000 Corn Acres
- 6,000 Soybean Acres

Critical Mass

\$132,000

Assumes

- 10,000 Corn Acres
- 10,000 Soybean Acres

Target Business Size

\$259,000

Assumes

- 20,000 Corn Acres
- 20,000 Soybean Acres

Top Tier Business

\$456,000

Assumes

- 30,000 Corn Acres
- 30,000 Soybean Acres

All Scenarios Assume

- 40% Soybeans Treated with Cruisermaxx Vibrance
- 40% Soybeans Treated with CMV + Salstro



*Examples are for illustration only. Speak to a Golden Harvest Account Development Lead for more details.